

THE INSTITUTE OF COMMERCIAL MANAGEMENT

## SUBJECT SYLLABUS



## THE LAW OF CONTRACT

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**Course Content:**

- The road to agreement
- Offer and acceptance
- Problematic agreements
- Mistake
- Consideration
- Varying the contractual nexus
- Equitable estoppel
- Third parties
- Intention, capacity and form
- Parameters
- Terms
- Fairness
- Disclosure
- Consumer contracts
- Exemption clauses
- Unfair clauses
- Misrepresentation
- Illegitimate pressure
- Illegality and public policy
- Frustration
- Disclaimer
- Damages
- Compensation
- Equitable remedies
- Restitution

**Reading List****Main Text:**

Contract Law – Appleby (Sweet & Maxwell)